



# Computer Software Solutions

*Our Solution for*

## *Music/Instrument Store Retailers*

Been looking for a good retail point of sale software package that will run your entire business? Are you tired of losing sales because your software can't grow with your business needs? If this is your problem, we can help. CSS has custom written a complete POS system designed exclusively for the retail music/instrumental store environment.

This system is designed to be flexible, user-friendly and most of all cost effective. Whether you have ten stores and need a hundred state of the art cash registers with full scanning and display capabilities or one store with a couple of terminals and a cash drawer, our retail music software will provide for all your current needs and give you plenty of room for future growth



### *Custom Designed*

This POS system is written exclusively for the musical instrument retail business. The software is designed to perform all the functions you need in a retail environment. It was designed to handle multiple retail locations and warehouses. The system provides two types of retail sales processing. You may choose between customer based or non-customer based processing. The POS system will allow any number of payments and payment types to be made on any transactions. Users can setup new customers, take a payment on account, add money to a gift card, setup a layaway, create a maintenance contract, create a rental agreement or view a customer's account history all from inside the POS program.

### *User-Defined Transaction Codes*

Our music retail point of sale system is designed to give you all the flexibility you need by offering a full compliment of system and user-defined transaction codes that can be used to handle any type of retail transaction you want to perform. Using these powerful transaction codes will allow you to customize the POS system to your specific needs. The system is designed to handle a wide range of transactions including:

- Taxable and non-taxable sales
- Customer and non-customer sales
- Credit memos
- Credit and Re-bills
- Bill and Backorders
- Quotes
- Gift cards
- Layaways
- Maintenance contracts
- Rent-to-own contracts
- Rent-to-rent contracts
- Repair orders
- Inventory transfers
- Prep tickets
- Store transfers
- Drop ships
- Special orders
- Recurring orders
- Recurring payments
- Backorders
- Credit card payments



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## *Credit Card Processing*

For customers requiring interactive credit card and debit card processing during retail sales entry, CSS offers our POS system with a fully integrated credit card processing software option. Our credit card software will provide quick authorization and approvals of any type of credit or debit card in an online environment. This feature is optional and is not required to be purchased to use our POS system.

## *Instrumental Rental Contracts*

This retail music system comes with the ability to setup rental contracts for customers wanting to allow rent-to-rent or rent-to-own contracts. Contracts can be created with user-defined terms and payment methods. Recurring billing can be setup for monthly billing and payment processing. The system will track all payments and can add late fees or other charges to contracts if needed. There is a rental credit facility to allow rental credit accumulation and application.

## *Maintenance Contracts*

This retail music system comes with a complete maintenance contract system that allows you to provide maintenance contracts for any inventory and non-inventory items you wish to provide maintenance for. Contracts can be created with user-defined terms and payment methods. Recurring billing can be setup for monthly billing and payment processing. The system will track all payments and can add late fees or other charges to the contracts if needed.

## *Repair Orders*

The POS system has a built in repair order facility that is capable of taking in items to be repaired. You may setup repair tickets for inventory and non-inventory items. The system will allow entry of the repair ticket before printing a repair tag to be placed on the item to be repaired. The repair order will follow the item throughout the repair process allowing parts, material and labor to be entered as the repair is being done. Once the repair is finished the system will convert the repair order into a sales order for payment collection.

## *Serialized Inventory Option*

This system comes with an integrated serialized inventory system that is capable of tracking and allocating any type of serialized or non-serialized inventory. All serialized inventory is tracked and allocated through our fixed asset system that is included in this package. The system keeps a detail log of all activity for every serialized item from purchase to disposal. There is also a full facility for depreciating assets as needed.



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## *Music POS System Features*

- *Supports Multiple Retail Locations and Warehouses*
- *Customer or Non-Customer based Retail Processing*
- *User-defined Sales Tax Tables*
- *Sales Tax Exempt Tracking*
- *Sales Tax Exempt Reason Tracking*
- *In Store Transfer Utility*
- *Blanket Purchase Order Tracking Facility*
- *Rental and Rent-to-Own Contracting*
- *Maintenance Contracts*
- *Recurring Billing Facility*
- *Layaways*
- *Gift Cards: Sales and Usage Tracking*
- *Multiple Payments and Payment Types allow for any Invoice*
- *Credit and Re-bill Facility*
- *Purchase Order Contract Tracking*
- *Customer Pricing Contracts*
- *Interactive Credit Card Processing*
- *Repair Order Generation and Processing*
- *Duplicate Customer Merging*
- *Complete Quoting System*
- *Recurring Billing Cycle*
- *Barcode Scanning for all Item Entry and Credit Card Processing*
- *Flexible Format for POS Entry Screen*
- *User-Defined Transaction Code Generation*
- *On Demand Receipt Printing and Picking Ticket Generation*
- *Rental Credit Tracking and Allocation*
- *Handles Serial and Non-Serial Inventory*
- *User Level Security with Company/Location Permissions*
- *Ability to Archive all Reports and Postings*
- *Ability to Fax or Email all Reports*
- *Source Code Included*
- *Three Month Warranty*

*All CSS software is written exclusively for the IBM iSeries/AS400 server. If you do not have an iSeries server, CSS can provide you the latest in IBM hardware custom fit for our software applications. If you do not want to purchase an iSeries server ask about our low cost online option.*



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## *Software Licensing*

Our POS system is licensed as a completely integrated system. To keep our system affordable to the smaller retail clients needing only a few POS stations, CSS charges a one time licensing fee for our POS system based on the processor size of your iSeries/AS400. This license fee includes up to fifteen POS retail stations. Larger clients needing additional POS stations may purchase additional stations in lots of fifteen. This license fee is for software only and does not include any equipment.

## *Hardware Pricing*

Our POS software is designed to work with many different types of cash registers, printers, scanners and display stations. If you already have all your hardware give us a call, we may be able to save you money by using your existing equipment. For clients needing to purchase cash registers, credit card receipt printers or other POS equipment, CSS can provide you the hardware that works best with our software. All hardware is quoted based on your specific needs and is not included in the software pricing.

## *Leasing Options*

Purchasing a POS system is a major investment for any company. Choosing the right software may be critical to your company's success. CSS knows what a big decision this is and can help in several different ways. CSS offers two different leasing options for our POS system.

### *Lease to Own*

For customers wanting to spread the cost of the POS system over several years we offer a standard 3,4,5 year lease option that will allow you to get into our system with a minimum of initial expense. You may include the POS software, cash registers or even a new iSeries server. When the lease is over you own the equipment.

### *Standard Lease*

For customers wanting to use our software without purchasing it may lease our software over several years. We offer a 3-5 year lease option that will allow you to get into our system with a minimum of initial expense. This option is for software only and does not include any POS equipment. When the lease is up you have the option of purchasing the software at a discounted rate or return it to us.

For more information about our retail music system and what it can do for your company or to request an on-site demo, please contact our office.



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