



Computer Software Solutions



Our Solution for

Sales Analysis

Sales Analysis reporting is one of the most critical measurement tools managers have to address the performance of products and marketing strategies. Accurate and prompt information is crucial for making good business decisions. Our sales analysis is designed to put the information you need at your fingertips when you need it.

Reports on Demand

This system will allow access to sales information as recent as the current days billing. Once the invoices for the day's business are posted, the data is made available to the sales analysis system. Reports can be generated for any range of dates including the current day. Reports can be run for any period from one day to several years. There is no software limitation on the amount of history that is available to the system. Managers need not wait until a period is closed to get sales reporting for the current period.



Sales Inquires

Many times immediate information is needed but long reports are not desired. This system will allow access to specific sales information directly on the display. User's may view items sales, customer sales, customer category sales and more through a comprehensive set of inquiries. Each program will allow drill down from summary data to more detail information.



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S/A System Features and Highlights

- *Sales Reporting on Demand*
- *Optional Cost Omission from Sales Reports*
- *Extensive Sales Inquires*
- *Consolidation File for Comparison Reports*
- *Over Forty Sales Reports Currently Available*
- *File Generation for iSeries Query*
- *Report Selections by Date Range or Period*
- *Sales Viewing by Month, Quarter or Year*
- *Easy Month-end and Year-end Closing*
- *Ability to Archive all Reports*
- *Ability to Fax all Reports*
- *Ability to Email all Reports*
- *Toll-free Telephone Support During Warranty*
- *On-line Technical Support*

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SANMENU1          COMPUTER SOFTWARE SOLUTIONS
CSS                Sales Analysis Menu 1

Select one of the following:

 1. Build Sales Files for Query      13. Salesman Sales Inquiry
 2. Print Sales Analysis Reports     14. Customer Sales Inquiry
 3.                                  15. Item Sales Inquiry
 4. Print Tax Detail Report          16. Item Category Sales Inquiry
 5. Print A/R Adjustment Register    17. Customer Category Sales Inq
 6.                                  18. Top Item Sales By Cust/Cat
 7. Item Level Sales Reports         19.
 8.                                  20.
 9.                                  21. Period End Closing Procedure
10.                                  22.
11.                                  23. Year End Closing Procedure
12.                                  24. S/A Parameter Maintenance
                                   30. View S/A Documentation

Selection or command
===> _____
```

This is the main Sales Analysis menu it contains all the options for creating and printing all system generated reports. The sales inquires for customer, salesman, item, item category are also available.

All CSS software is written exclusively for the IBM iSeries/AS400 server. As an authorized IBM Business Partner, CSS can provide you the latest in IBM hardware custom fit for our software applications. The S/A module comes as part of our integrated package and does not stand-alone.



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